. न्वयत्र २४८ वस्त २७२ २०२ २ त्या २२ त्या २२ ति अत्रे प्रदेश देखाल्य मि अत्रेमी पेट्वू ज्ञानज्योत्तीष्टम् अध्वत्य :

- ·<u>·</u>,

. . . .

A.

NORTH MAHARASHTRA UNIVERSITY, JALGAON. Appendix-I Modified Structure effective from Circular No.30/92. June, 1992 at F.Y.B.Com.

. ... ..

2 25 2 1 **1 2** 2 3

F.Y.B.Com :- The subject Commercial'Geography' be taken off as on optional Paper to Business Environment OR Office Management at Sr.No.4 and be included in Sr.No.5 as an additional optional Paper to Commercial Arithmetic and Statistics OR Computer Concepts and Programming. After modification, the structure to be adopted will be as follows 1-

F.Y.B.Com.:- 1) English

с÷-

dbs./

2) Accountancy

3) Business Economics

4) Business Environment

OR

Office Månagement

5) <sup>C</sup>ommercial Arithmetic & Statistics

Computer Concepts and Programming OR

\_ Commercial Geography. .

6) Group "A" any one Subject Paper-I

- a) Business Practices
- b) Marketing, Salesmanship and Publicity.
- c) Banking and Finance
- d) Business Administration
- e) Co-Operation and Rural Development.
- f) Secretarial Practice and
  Company Management.
- g) Public Enterprises.
- h) Insurance and Transport.
- i) Defence Budgeting, Finance and Management.
- 7) Marathi/Add. English/Hindi/ M.E.L./M.I.C./A.I.L.

-x-x-x-x-x-x-x-x-

Circular No.30/92 11 आलरी पेटलू झानज्योता। NORTH MAHARASHTRA UNIVERSITY, JALGAON.

Appendix-11

# Revised Syllabus in BUSINESS COMMUNICATION at S.Y.B.Com. - With effect from June, 1992.

### SECTION-I

- Meaning and definition of Communication-Objectivies and importance of Communication-Principles of effective Communication-Significance of listening and audience- Process of Communication.
- 2. Communication strategy- Patterns of communication and their Objectives- Organisational framework-Media of communication and their evaluationcommunication tools and technology- Barriers to communication.
- Written communication-its advantages-Different skill of writing- Language, emphasis, style, tone, register.

#### SECTION - II

- Business Correspondence- Principles and Importance-Structure of a business letter- Layout of a business letter- Different forms of layout.
- Types of Business Letters : Enquiry- Replies- Trade References and Status-Enquiry- Order and their execution- Complaints and their adjustment- Collection letters- Sales letters- Circular letters.
- 3. Correspondence with different Government Agencies Enquires and complaints with Railway, Income Tax, Post & Telegraph, Telephone, Insurance and Nationalised Bank Authorities- Application for employment.

-x-x-x-x-x-x--

dbs./

## II अंतरी पेटचू झानज्योता। NORTH MAHARASHTRA UNIVERSITY, JALGAON.

Circular No.30 of 1992

#### Subject :- Modified structures of F.Y.B.Com. and <u>Revised Syllabus in "Business Communi-</u> <u>cation" of S.Y.B.Com</u>.

The University authorities have modified the structure of F.Y.B.Com. and Syllabus of S.Y.B.COm. Course for the Paper "Business Communication".

The modified structure of the F.Y.B.Com. Course is given in Appendix - I.

The Revised Syllabus of S.Y.B.Com. Course for the P Paper "Business Communication" is given in Appendix - II.

The modified structure and revised Syllabus will come into force from June,1992. The Principals of all affiliated Colleges are requested to take note of these changes and requested to bring the contents of this Circular to the notice of all concerned teachers and Students.

JALGAON.

Z,

No.NMU/92/26/1266

Date: 6th February, 1992.

For Registrar.

Copy f.w.f. for information to :-

- 1) The Dean of the Faculty of Commerce.
- 2) The Principals of all affiliated Collges in Commerce.
- 3) The members of the B.O.S. in the Faculty of Commerce.
- The Registrar, N.M.U. Jalgaon.
- 5) The Asstt. Registrar, (Exam. Section) N.M.U. Jalgaon.
- 6) The Asstt. Registrar (Academic) N.M.U. Jalgaon.
- 7) The Asstt. Registrar (Eligibility) N.M.U.Jalgaon.
- The Section Officer, N.M.U. Jalgaon.
- 9) The P.A. to V.C. N.M.U. Jalgaon.

dbs./